



**DLA**  
DEFENSE LOGISTICS AGENCY  
*Established 1961*



The Nation's Combat Logistics Support Agency

# DLA TROOP SUPPORT Clothing & Textiles Extended Cold Weather Clothing Systems ECWCS TEAM

Roxane Owen, Branch Chief  
May 2023





# Field Clothing Division

**Lisa Marie Vivino**  
Division Chief - FQA

**Rachel Ganaway**  
FQAB – Battle Dress Uniforms

**Arlett R. Hartie**  
FQAC - Accessories

**Roxane Owen**  
FQBA – ECWCS

**Evan Eisenberg**  
**Donna Streibich**  
**BaoTRAN Dao**  
Contracting Officers

\$264M in Sales FY22

\$97M in Sales FY22

\$210M in Sales FY22

**Evan Eisenberg (KO-Unlimited)**  
Joseph Parker  
Mark McClernan  
Michael Baron  
Hien-My Nguyen  
Katlyn Sanders  
Kristin Ray

**Donna Streibich (KO-\$100M)**  
Mimi Pham (KO – SAT)  
Marcia Henson (KO – SAT)  
Rachel Piecyk  
Vincent Davis  
Briana Conner (PACER)  
Anthony Bouie (Purchasing Agent)

**BaoTRAN Dao (KO-Unlimited)**  
Matthew Everett (KO-SAT)  
Stefanie Caruso  
Linda Cioppapape  
Susan DeMarco  
Miosotis Gonzalez-Figueroa  
Patricia Lyles  
Tiffany Taylor

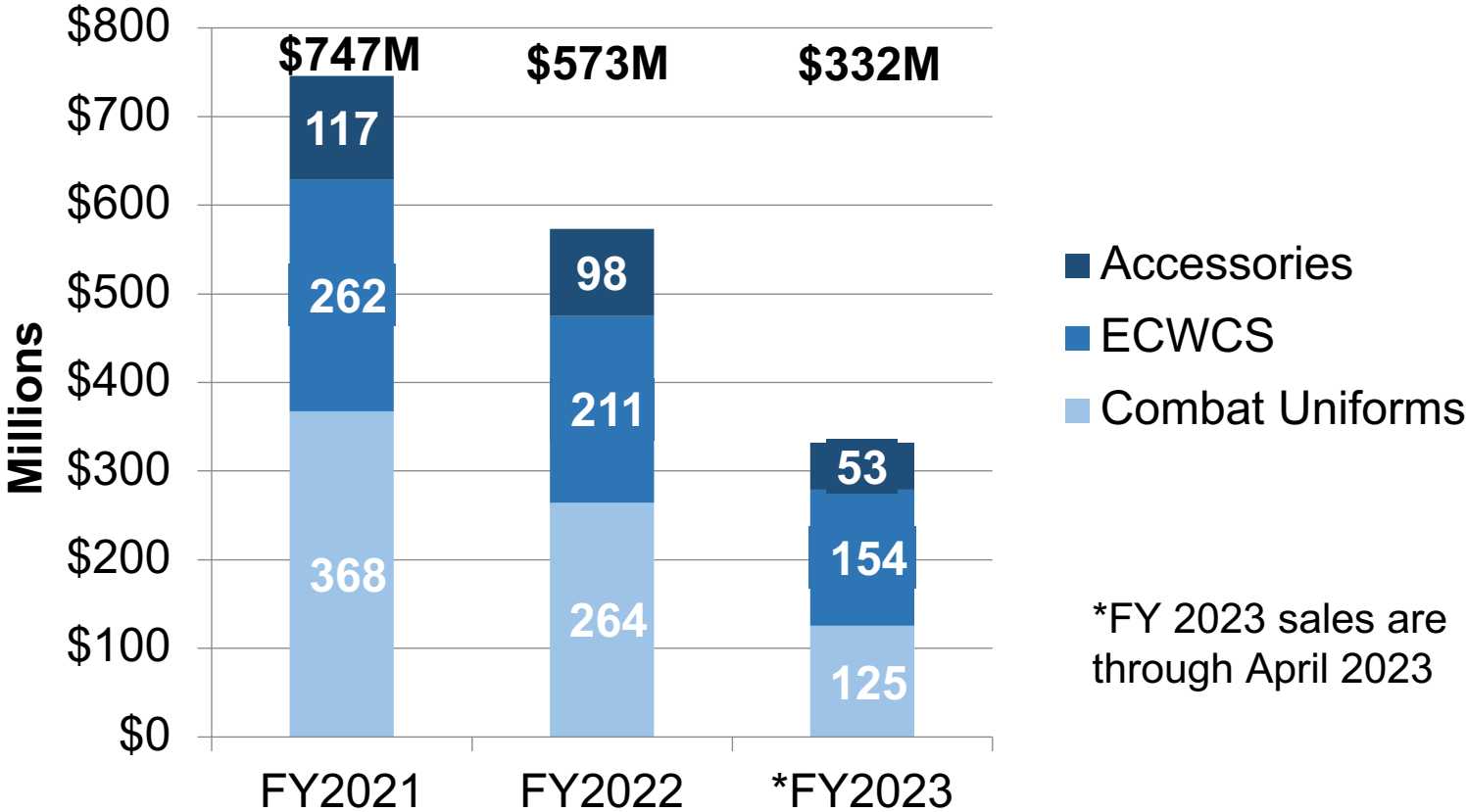


# Division Points of Contact

Name	Team	Title	E-mail
Lisa Marie Vivino	Field Clothing	Division Chief	<a href="mailto:LisaMarie.Vivino@dla.mil">LisaMarie.Vivino@dla.mil</a>
Rachel Ganaway	Battle Dress Uniforms	Supervisor	<a href="mailto:Rachel.Ganaway@dla.mil">Rachel.Ganaway@dla.mil</a>
Arlett R. Hartie	Accessories	Supervisor	<a href="mailto:Arlett.Hartie@dla.mil">Arlett.Hartie@dla.mil</a>
Roxane Owen	ECWCS	Supervisor	<a href="mailto:Roxane.Owen@dla.mil">Roxane.Owen@dla.mil</a>
Evan Eisenberg	Battle Dress Uniforms	Contracting Officer	<a href="mailto:Evan.Eisenberg@dla.mil">Evan.Eisenberg@dla.mil</a>
Donna Streibich	Accessories	Contracting Officer	<a href="mailto:Donna.Streibich@dla.mil">Donna.Streibich@dla.mil</a>
Bao tran Dao	ECWCS	Contracting Officer	<a href="mailto:baotran.dao@dla.mil">baotran.dao@dla.mil</a>



# Field Clothing Sales FY2021 – FY2023





# Product Line Overview

- Product Line
  - Extreme Cold Weather Clothing System for the Army, Air Force, Navy, Marine Corps and Coast Guard
    - Base Layer Undershirt/ Drawers, Lightweight Undershirt/ Drawers
    - Silkweight Undershirt and Drawers
    - GEN III Layer 4 Wind Jacket, Layer 5 Jacket, Layer 5 Soft Shell Trouser
    - GEN III Layer 6 Jacket, Layer 6 Trouser
    - GEN III Layer 7 Parka, Layer 7 Trouser
    - Navy, Parka Working Uniform (NWU) Type II and Type III
    - Parka, Cold Weather Navy, Fleece Liner
    - Balaclava Hood, Navy Watch Knit Cap, Cold Weather Cap
    - USMC Layer 6 Jacket/ Trousers, Snow Camo Parker/ Trousers
  - Manage over 40 items
  - Manage 54 long term contracts



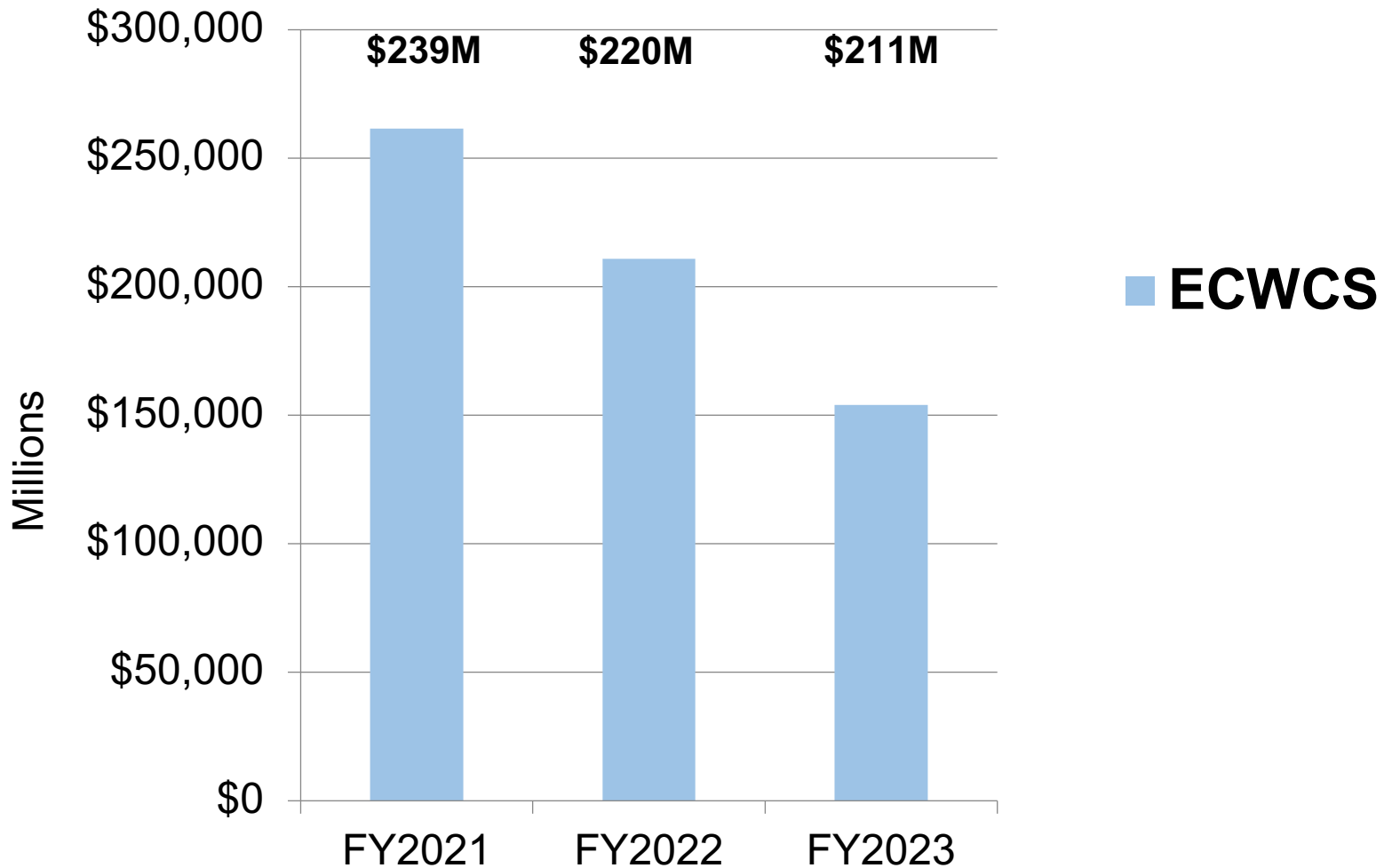


# Cold Weather Clothing



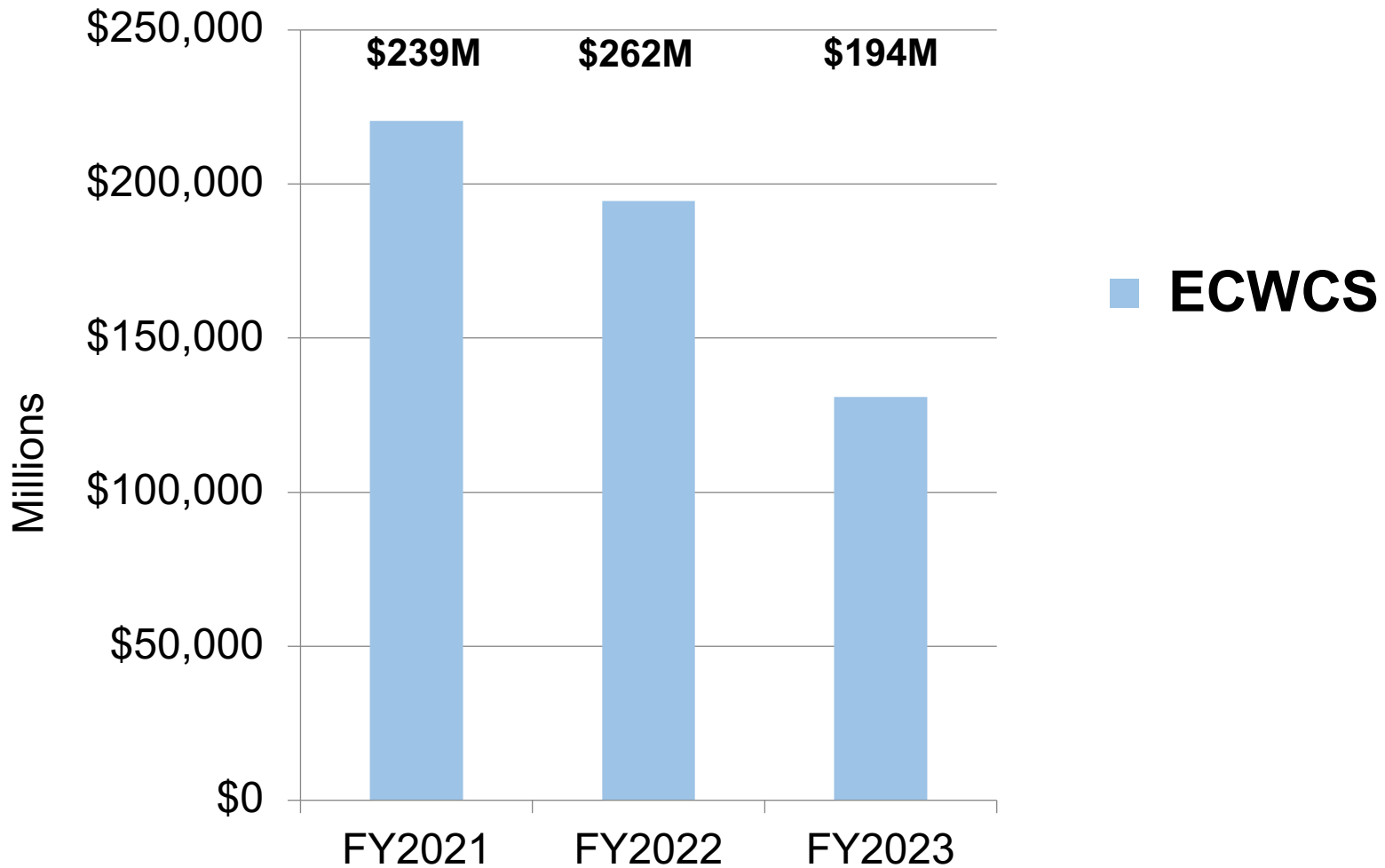


# ECWCS Sales FY2020 – FY2022





# ECWCS Obligations FY2020 – FY2022







# Upcoming Opportunities

ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
Cloth Laminate	UNRESTRICTED	12 Month Base + 4 Option Terms	Min 15,846 EA Max 79,234 EA	Re-issued TBD	Matthew Everett
Gen III Layer 7 Parka	Total Small Business Set-Aside (Total 3 lots: Lot 1 70% SBSA, Lot 02 30% SDVOSB,	12 Month Base + 4 Option Terms	Min 45,060 EA Max 240,600 EA	FINAL AWARD STAGE	Stefanie Caruso
Satin Cloth	UNRESTRICTED	12 Month Base + 4 Option Terms	Min 8,307 UNITS Max 41,535 UNITS	Re-issued TBD	Matthew Everett



# Upcoming Opportunities

ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
Midweight Undershirts	Mandatory	12 Month Base + 4 Option Terms	Min 35,712 EA Max 178,464 EA	JAN 2023	Stefanie Caruso
Midweight Drawers	Mandatory	12 Month Base + 4 Option Terms	Min 15,750 EA Max 97,500 EA	JAN 2023	Stefanie Caruso
Knit Cap Watch Navy	Mandatory	12 Month Base + 4 Option Terms	Min 45,060 EA Max 240,600 EA	Nov 2022	Tiffany Taylor



# Upcoming Opportunities

ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
Parka, APECS, MARPAT, Type II, Class 1-Woodland	Total Small business Set Aside	12 Month Base + 4 Option Terms	Min 5,100 EA Max 25,500 EA	NOV 2022	Miosotis Gonzalez
Balaclava Hood	Mandatory	12 Month Base + 4 Option Terms	Min 60,300 EA Max 301,400 EA	Dec 2022	Stefanie Caruso
Parka, APECS, MARPAT, Type II, Class 1-Woodland	Total Small business Set Aside	12 Month Base + 4 Option Terms	Min 5,100 EA Max 25,500 EA	NOV 2022	Miosotis Gonzalez



# Reminders

- Review Suppliers Performance Risk System score-SPRS (formerly PPIRS) at <https://www.sprs.csd.disa.mil/> **REGULARY**. If there is a discrepancy with your score, contact Tim Atwell at [timothy.atwell@dla.mil](mailto:timothy.atwell@dla.mil)) to seek resolution for any discrepancies.
- Fill out the clauses in the solicitation in its entirety. Non-compliance may result in rejection of offer and removal from competition.
- Do not pull PDMs from production.
- When test reports are required, read through the reports to insure they correctly match the solicitation.
- Start reviewing the technical specifications at the Market Research stage. Request for standards and patterns in advance through the repository at <http://www.dla.mil/TroopSupport/ClothingandTextiles/SpecRequest.aspx>
- Ensure your System for Award Management (SAM) registry is up-to- date and active.
- Ensure you have long term agreements with your subcontractors and suppliers prior to submitting a proposal.



# Reminders

- Be ready for the Government to award on initial offers. Provide your best price/proposal up front. Review historical information on DLA Internet Bid Board System (DIBBS) or simply ask the contracting officer.
- Delivery Schedules
  - Report delays in advance so we can plan accordingly.





## Important Websites

- [www.sam.gov](http://www.sam.gov): This website is where FedBizOpps was relocated and is used to find business opportunities.
- **DIBBS (DLA Internet Bid Board System)**: This website is where DLA solicitations are posted. <https://www.dibbs.bsm.dla.mil/>
- **Federal Acquisition Regulations and Clauses** – <https://www.acquisition.gov/browse/index/far>
- **Office of the Secretary of Defense, OSBP** - <http://business.defense.gov/>
- **Federal Small Business Offices** - <http://business.defense.gov/Small-Business/Federal-Small-Business-Offices>
- **DoD Small Business Offices** – <http://business.defense.gov/Small-Business/DoD-Small-Business-Offices>
- **Small Business Administration** - [www.sba.gov/](http://www.sba.gov/)



# Team Points of Contact

NAME	TITLE	EMAIL
Roxane Owen	Supervisor/Contracting Officer	<a href="mailto:Roxane.owen@dla.mil">Roxane.owen@dla.mil</a>
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